

# Leasing Guide



Q2

2021

**Charlotte**

Industrial

# Largest - Industrial Buildings With Available Space

Ranked by Gross Building SF

Property	Address	SF	Availability	Brokerage Company	
1	11922 General Dr	11922 General Dr Charlotte, NC 28273	1,569,784	336,322	<b>JLL</b> Jordan Quinn 704.943.2300
2	7401 Statesville Blvd	7401 Statesville Blvd Salisbury, NC 28147	1,000,000	1,000,000	<b>Forsite Ventures</b> Houston Roberts 704.717.5528
3	Concord Business Park Bldg 1	1000 Derita Rd Concord, NC 28027	511,642	500,798	<b>Colliers International</b> Lawrence Shaw, SIOR 704.409.9933
4	1001 Bond St Bldg 1 & 2	1001 Bond St Charlotte, NC 28208	404,351	101,218	<b>Cushman &amp; Wakefield - Charlotte</b> Eric Riddlehoover 704.905.8040
5	Lightstone Logistics Center	7800 Tuckaseegee Road Charlotte, NC 28214	395,510	395,510	<b>Avison Young - Charlotte</b> Chris Loyd 704.612.0238
6	Geneva I	11903 General Dr Charlotte, NC 28273	351,520	27,190	<b>Childress Klein - Charlotte</b> Matthew Harper 704.343.4347
7	600 Radiator Rd	600 Radiator Rd Indian Trail, NC 28079	339,450	233,071	<b>MPV Properties</b> Billy Thomas 704.248.2100
8	1020 Derita Rd	1020 Derita Rd Concord, NC 28027	292,529	99,900	<b>KW Commercial</b> Brian Donnelly 919.616.8681
9	913 Airport Rd	913 Airport Rd Salisbury, NC 28147	288,000	288,000	<b>JLL</b> Brad Cherry, SIOR, CCIM 704.927.3013
10	136 Collins Drive	136 Collins Drive Norwood, NC 28128	280,889	275,000	<b>The Stump Companies</b> John Stump, SIOR 704.231.3110
11	215 International Dr NW	215 International Dr NW Concord, NC 28027	277,253	168,000	<b>JLL</b> Brad Cherry, SIOR, CCIM 704.927.3013
12	325 McGill Ave NW	325 McGill Ave NW Concord, NC 28027	270,057	24,454	<b>Avison Young - Charlotte</b> Nick Claudio 704.512.0231
13	Steele Point - Building One	11201 Ed Brown Rd Charlotte, NC 28273	250,750	164,300	<b>Cushman &amp; Wakefield - Charlotte</b> Fermin Deoca 704.375.7771
14	Geneva II	11907 General Dr Charlotte, NC 28273	243,072	243,072	<b>Childress Klein - Charlotte</b> Matthew Harper 704.343.4347
15	9415 Pioneer Ave	9415 Pioneer Ave Charlotte, NC 28273	241,590	48,615	<b>CBRE - Charlotte</b> Anne Johnson 704.331.1225
16	South End Business Park	3410 St Vardell Ln Charlotte, NC 28203	237,851	25,250	<b>Trinity Partners</b> Bill Wood 704.295.0445
17	5901 Long Creek Park Dr	5901 Long Creek Park Dr Charlotte, NC 28269	226,000	61,073	<b>Foundry Commercial</b> Casey Mulhern 704.523.0272
18	Creekside Commerce Center Bldg 1	7045 Logistics Center Dr Charlotte, NC 28273	223,692	223,692	<b>JLL</b> Brad Cherry, SIOR, CCIM 704.927.3013
19	1000 Exchange Street	1000 Exchange Street Charlotte, NC 28208	222,596	222,596	<b>Colliers International</b> Donald Moss, SIOR, CCIM 704.409.9933
20	701 Griffith Rd	701 Griffith Rd Charlotte, NC 28217	218,024	60,049	<b>Whiteside Properties</b> Jim Whiteside 704.347.4676

# Largest Leasing Companies - Area Companies Marketing Industrial Space

Ranked by Available SF

	Company	# of Listings	Total Building SF	Available SF
1	JLL	32	4,912,245	2,500,802
2	Avison Young - Charlotte	29	2,279,431	1,304,849
3	Colliers International	15	1,445,472	1,041,229
4	Forsite Ventures	1	1,000,000	1,000,000
5	Trinity Partners	46	1,839,987	897,497
6	Childress Klein - Charlotte	27	2,198,587	792,246
7	CBRE - Charlotte	17	1,461,140	759,247
8	Foundry Commercial	34	1,464,471	695,663
9	Cushman & Wakefield - Charlotte	20	1,734,236	666,015
10	Beacon Partners	12	916,224	570,076
11	The Stump Companies	2	407,184	395,000
12	MPV Properties	4	455,678	317,582
13	Piedmont Properties	10	352,510	190,029
14	Blanq Real Estate	9	249,061	183,887
15	Ty-Par Realty	4	288,959	165,110
16	Park Commercial Real Estate	11	275,908	133,546
17	MW Commercial Realty, LLC	9	245,289	124,018
18	Cushman and Wakefield	1	100,000	100,000
19	KW Commercial	1	292,529	99,900
20	Coldwell Banker Commercial MECA	9	188,514	83,241
21	Legacy Real Estate Advisors	8	218,843	77,664
22	Lat Purser & Associates	8	379,056	76,315
23	Regent Commercial Real Estate	7	422,076	72,449
24	American Asset Corporation	3	140,842	71,783
25	Whiteside Properties	3	227,324	69,349

# Top Industrial Landlord Reps

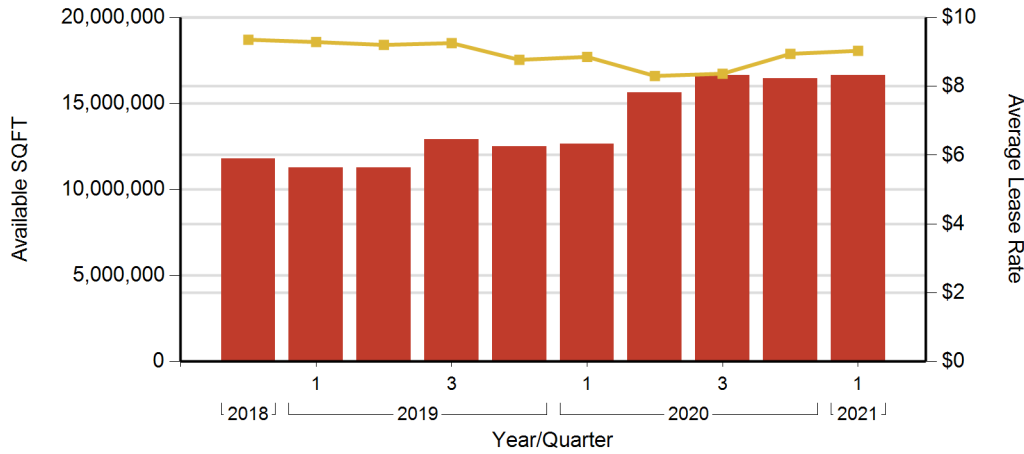
Ranked by SF Represented

	Company	# of Listings	Total Building SF	Available SF
1	<b>Brad Cherry, SIOR, CCIM</b> JLL 704.943.2300	18	1,966,436	1,478,580
2	<b>Houston Roberts</b> Forsite Ventures 704.717.5528	1	1,000,000	1,000,000
3	<b>Rob Speir, SIOR</b> Colliers International 704.409.9933	9	1,275,440	963,406
4	<b>Spencer Yorke</b> JLL 704.943.2300	11	1,182,856	923,016
5	<b>Jordan Quinn</b> JLL 704.943.2300	11	2,635,477	912,716
6	<b>Tom Tropeano</b> Avison Young - Charlotte 704.531.5550	14	1,328,786	904,068
7	<b>Henry Lobb, SIOR</b> Avison Young - Charlotte 704.531.5550	17	1,384,838	797,893
8	<b>Elise Falls</b> Childress Klein - Charlotte 704.342.9000	26	2,178,885	772,544
9	<b>Matthew Harper</b> Childress Klein - Charlotte 704.342.9000	26	2,178,885	772,544
10	<b>Matthew Greer, CCIM, SIOR</b> JLL 704.943.2300	12	1,431,425	744,451
11	<b>Chris Skibinski, SIOR</b> Avison Young - Charlotte 704.531.5550	15	1,088,082	729,733
12	<b>Anne Johnson</b> CBRE - Charlotte 704.376.7979	12	1,246,910	701,873
13	<b>Chris Loyd</b> Avison Young - Charlotte 704.531.5550	16	935,951	686,969
14	<b>Bryan Crutcher</b> CBRE - Charlotte 704.376.7979	13	1,145,010	635,273
15	<b>Casey Mulhern</b> Foundry Commercial 704.523.0272	26	1,368,234	622,326
16	<b>Brian Craver, CCIM</b> Foundry Commercial 704.523.0272	22	958,182	592,731
17	<b>Lawrence Shaw, SIOR</b> Colliers International 704.409.9933	3	632,992	584,138
18	<b>Bill Wood</b> Trinity Partners 704.372.8822	36	1,281,286	554,381
19	<b>Eric Ridlehoover</b> Cushman & Wakefield - Charlotte 704.375.7771	10	1,138,198	503,368
20	<b>Tim Robertson, SIOR</b> Beacon Partners 704.597.7757	8	822,958	500,316

# Market Snapshot

Quick View Analytics for the Overall Market

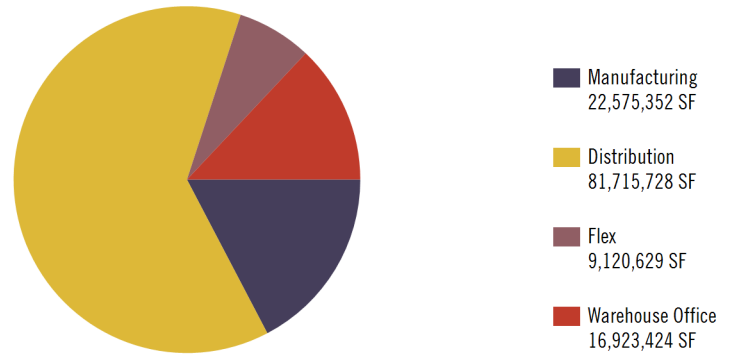
### Available SQFT and Average asking Rate



There is currently a total of 130,335,133 SF available throughout the entire market. With currently 59,366,183 SF under construction. You will also see the breakdown of SQFT by use type.

Submarket	Vac %
CLT - Chester County	57.3 %
CLT - Lancaster County	0.3 %
CLT - York County	7.8 %
NC - Cabarrus County	1.5 %
NC - Charlotte Airport	4.5 %
NC - Charlotte CBD	4.1 %
NC - Charlotte East	5.8 %
NC - Charlotte Griers Fork	7.9 %
NC - Charlotte Midtown SE	8.2 %
NC - Charlotte Midtown South	7.7 %
NC - Charlotte Northeast / I-77	7.6 %
NC - Charlotte Northwest	8.7 %
NC - Charlotte Park Rd	3.6 %
NC - Charlotte Plaza	5.3 %
NC - Charlotte South	5.0 %
NC - Charlotte South of 485	1.3 %
NC - Charlotte University	3.3 %
NC - Rowan County	9.2 %
NC - Stanly County	5.1 %
NC - Union County	2.3 %

### Available SQFT by Use Type



### Currently Under Construction by Market

