



MESSAGE FROM THE PRESIDENT

2016 has been an eventful and busy year for CRCBR. With significant changes, CRCBR will continue to thrive while providing key support to the commercial real estate industry in our region. Thanks to our strong member involvement and sponsor support, we have been able to implement new initiatives. These include:

- Launched new programs such as the Clay Shooting Tournament in conjunction with NAIOP, Breakfast with Brokers, and Corporate Associate Lunch & Learns;
- Exceeded our REALTORS® Political Action Campaign (RPAC) fundraising goals to support candidates who support our industry;
- Enhanced our social media presence by sharing event photos on Instagram, of which we have over 230 followers;
- Continued to work through the transition to a new property exchange platform, Xceligent, which includes discounts for member subscribers; and
- Gave back to the community through our first volunteer day with Habitat for Humanity.



Our mission, to promote high professional standards and services to our members and the commercial real estate industry, remains strong. Your leadership stays focused on delivering value and continues to look for ways to improve on our commitment to promote the highest standards in the commercial real estate industry. We are proud to be the voice of commercial real estate for the Charlotte region.

In closing, I would like to thank the board of directors, committee chairs, sponsors, and all of the volunteers who participated this year. Our continued success is because of you – thank you!

Sincerely,

R. Keith Bell, CCIM, SIOR
2016 CRCBR President

2016 OFFICERS & DIRECTORS

EXECUTIVE COMMITTEE

President - Keith Bell
President Elect - Eric Ridlehoover
Vice President - Matt Harper

Secretary - Joe Franco
Treasurer - Meredith Ball
Immediate Past President - Jessica Brown

DIRECTORS AT LARGE

Leah Bailey
Bryan Blythe
John Christenbury
Charles Neil

Steve Rich
Rob Speir
Charlie Swanson
Stephen Woodard

DESIGNEES

CCIM - Pete Frandano
IREM - Brett Gray
SIOR - Kim Kendall

REGIONAL DIRECTORS

Donna Adams
Tina Long
Ed McAfee
Van Southard
Debbie Weatherby

CORPORATE ASSOCIATE DIRECTOR

Deane True

COMMITTEE CHAIRS

Alliance - Brad Cherry
Community Outreach - Roger Cobb
Education - Rob Speir
Grievance - Tom Cochran

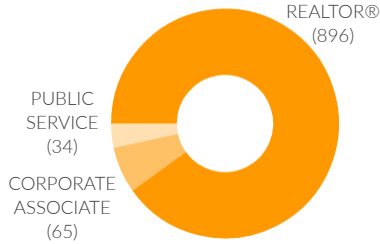
Legislative - Marty McLaughlin
Membership - Zach McLaren
Professional Standards - Bob Percival
Programs - Charlie Swanson

A LOOK BACK AT 2016

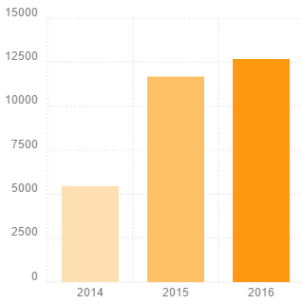


995
CRCBR
MEMBERS

↑ **2.3% FROM 2015**



\$12,677.50
IN RPAC FUNDS RAISED BY
260
CONTRIBUTORS



\$128,000
SPONSOR DOLLARS FROM
40 SPONSORS



1,011
ATTENDEES AT OUR **11**
PROGRAMS IN 2016

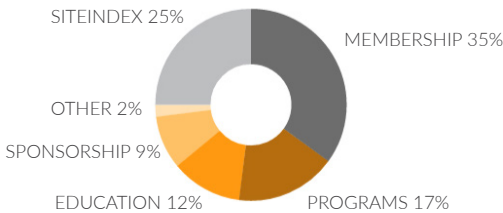


389
ATTENDEES AT OUR **2** CE
DAYS IN 2016

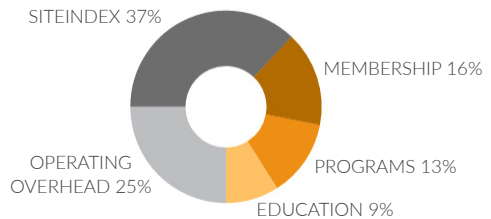


3.3 BILLION
VOLUME CREDIT
GENERATED FROM **3,785**
TRANSACTIONS AT OUR
DEAL MAKERS AWARDS
PROGRAM

ASSOCIATION REVENUE



ASSOCIATION EXPENSES



A SPECIAL THANK YOU TO ALL OF OUR 2016 VOLUNTEERS

John Cashion - JLL • Jodi Allen - Lincoln Harris, LLC • Melissa Appel - Savills-Studley • Andrea Aschenbrenner - Childress Klein • Leah Bailey - Red Rock Developments • Megan Bailey - Regus Group • Sarah Baucom - Keach Construction • Kim Beavers - Lincoln Harris, LLC • Keith Bell - Cushman & Wakefield • Joli Blanks - Brackett Flagship Properties • Robin Bookmiller - Beacon Partners • Conor Brennan - JLL • Jessica Brown - Cushman & Wakefield • Kris Buda - Regus Group • BJ Burkhart - MPV Properties • Cindy Chandler - The Chandler Group • Brad Cherry - JLL • Roger Cobb - Selwyn Property Group, Inc. • Tom Cochran - Easlan Capital of Charlotte • Jonathan Douglas - Insite Properties, LLC • Garth Dunklin - BassDunklin • Tom FitzGerald - JLL • Nicole Frambach - The Keith Corporation • Pete Frandano - Coldwell Banker Commercial-MECA • Paisley Gordon - CPG Real Estate Inc. • CeCe Hampton - Keller Williams Realty - Fort Mill • Travis Hart - Childress Klein • Scott Hensley - Piedmont Properties of the Carolinas • Lacey Johnson - IA Interior Architects • George Macon - MPV Properties • Britten Mathews - Beacon Partners • William Maxwell - Trinity Partners • Zach McLaren - Cushman & Wakefield • Marty



L-R: Garth Dunklin, Alyson Metcalfe

McLaughlin - Park Commercial Real Estate, LLC • Ali McNeely - MPV Properties • Alyson Metcalfe - UNCC • Joe Meyer - IA Interior Architects • Paula Moss - CBRE • Charles Neil - Divaris Real Estate • Tom O'Brien - Savills Studley • Kirsten Patterson - Colliers International • Bob Percival - SVN | Percival Partners • M.E. Pope - Office Environments • Rob Pressley - Coldwell Banker Commercial-MECA • Ryan Ramey - Lincoln Harris, LLC • Steve Rich - Colliers International • Eric Ridlehoover - Foundry Commercial • Marc Silverman - M. David Properties • Justin Smith - Colliers International • Darren Smith - Bane-Fisher Capital Advisors • Warren Snowdon - Foundry Commercial • John Sozzi - Wells Fargo • Rob Speir - Colliers International • Vince Summer - NAI Southern Real Estate • Charlie Swanson - Beacon Partners • Meredith Swanzy - Beacon Partners • Ryan Thompson - Childress Klein Properties • Rett Turner - The Bissell Companies, Inc. • Kristy Venning - Beacon Partners • Matt Ventimiglia - Shiel Sexton Company • Bruce Voorheis - Relocation Strategies, Inc. • Mark Weinberg - Coldwell Banker Commercial MECA • Donna Whinnery - SVN | Percival Partners • AJ Whitehead - Avison Young • Rachel Zimmer - JLL

THANK YOU TO OUR PARTNERS

