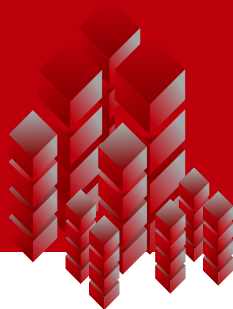


2021 ANNUAL REPORT





2021 CRCBR ANNUAL REPORT

PRESIDENT'S MESSAGE

CRCBR stays strong while providing key support to the commercial real estate industry in our region. As we finish 2021, we reflect on our unwavering member involvement, sponsor support, and volunteers, CRCBR has been able to pivot and address the challenges for our industry. Check out this report to see key metrics for the year.

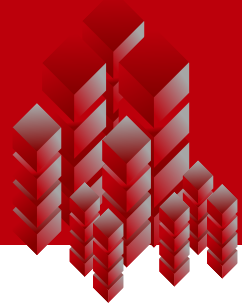


Our mission, to promote high professional standards and services to our members and the commercial real estate industry, remains strong. Our leadership stays focused on delivering value and continues to look for ways to improve on our commitment to promote the highest standards in the commercial real estate industry. We are proud to be the voice of commercial real estate for the Charlotte region.

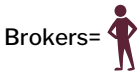
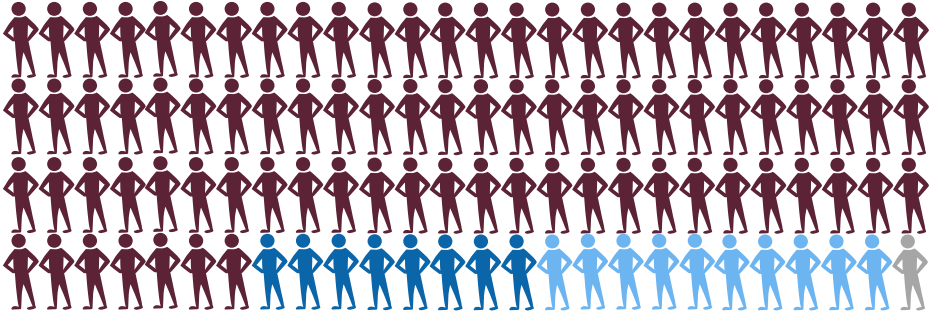
I want to offer a special thank you to our 2021 leadership including the board of directors, committee chairs, sponsors, and all of the volunteers who participated this year. Because of you, we remain a secure and thriving association. Thank you!

Marty McLaughlin
2021 CRCBR President

A LOOK BACK AT 2021



1,013 + CRCBR MEMBERS



Brokers=

*Licensed commercial
real estate practitioners.



RE: Source=

*Office managers or
marketing professionals.



Corporate Associate=

*Professionals providing products or
services to the industry.



Public Service=

*Public sector or non-profit
professionals working with
the industry.



\$18,013

raised for RPAC & CRE-PAC
by 354 contributors



29 Alliance Sponsors

Supporting CRCBR's Mission



933 Attendees

at 15 in-person events & 11 virtual

400+ Subscribers to SiteIndex with

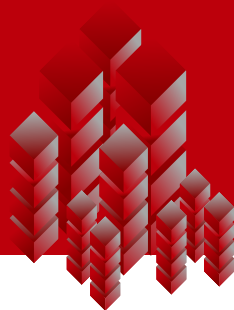


5,854 Active Listings



37,719 Properties

www.SiteIndexCharlotte.com



2021 OFFICERS & DIRECTORS

OFFICERS

President - Marty McLaughlin, Park Commercial Real Estate

President-Elect - Brett Gray, CRM, Cushman & Wakefield

Vice President - Debbie Weatherby, The Tuttle Company

Secretary - Ryan Thompson, Childress Klein Properties

Treasurer - Kim Kendall, CCIM, SIOR, Northwood Office

Immediate Past President - Charles Neil, CCIM, Divaris Real Estate

DIRECTORS-AT-LARGE

Donna Adams

Jimmy Flowers

Matt Greer

Williams Hodges

Maddy Howey

Chandler Knox

Zach McLaren

Paula Moss

Tom Phillips

Colin Reed

Erin Shaw

Van Southard

Karah Tanneberger

Marshall Williamson

DESIGNEES

CCIM - Pete Frandano, Coldwell Banker Commercial-MECA

SIOR - Scott Wilson, Childress Klein Properties

IREM - Frank Sproviero, One Alliance Companies

COMMITTEE CHAIRS

Alliance - Matt Treble

Education - Zach McLaren

Grievance - Tom Cochran

Legislative - Paisley Gordon

Membership - Ryan Thompson

Professional Standards - Bob Percival

Programs - William Hodges

SITEINDEX BOARD

President - Marty McLaughlin, Park Commercial Real Estate

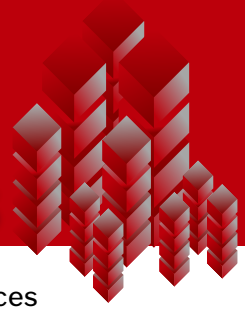
President-Elect - Brett Gray, CRM, Cushman & Wakefield

Secretary - Debbie Weatherby, The Tuttle Company

Treasurer - Grant Keyes, JLL

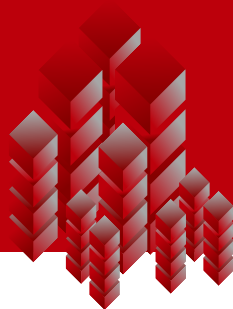
Director - Andre Collins, Lincoln Harris, LLC.

THANK YOU VOLUNTEERS & PARTNERS



Donna Adams, Adams Commercial Real Estate Services
| John Ball, Foundry Commercial | Josh Beaver, The Nichols Company
| Ben Bivens, MedSouth Healthcare Properties | Bryan Blythe, Crescent Communities | Thompson Brock, Thrift Commercial Real Estate Services
| Drew Coholan, Cushman & Wakefield | Katie Corrie, Insite Properties | Kelvin Day, Park Commercial | John Ellis, Trinity Partners | Elise Falls, Childress Klein | Pete Frandano, Coldwell Banker Commercial - MECA | Paisley Gordon, CPG Real Estate | Tripp Guin, Tripp Commercial | Dave Hanna, Foundry Commercial | Spencer Hawkins, CBRE | Omer Heracklis, S&ME | William Hodges, Piedmont Capital | Ross Howard, JLL | Madeline Keeter, REBIC | Kim Kendall, Northwood Office | Andy Kosse, Civil & Environmental Consultants | Zach McLaren, Cresa | Marty McLaughlin, Park Commercial Real Estate | Joe Meyer, Interior Architects | Joey Morganthall, MPV Properties | Charles Neil, Divaris Real Estate | Bailey Patrick, MPV Properties | Tom Phillips, Ranger Construction | Jack Riazzi, Beacon Partners | Steve Rich, Colliers International | Ben Rowell, Foundry Commercial | Theresa Salmen, CRCBR | Larry Shaheen, North Carolina Revaluation | Erin Shaw, Beacon Partners | Zach Simpson, Avison Young | Katherine Southard, CBRE | Ben Speir, Cherry & Associates | Tiffany Stowers, Compass Management | Ryan Thompson, Childress Klein | Piers Wates, Cushman & Wakefield | Alexandra Wells, Cushman & Wakefield | Brooks Whiteside, Whiteside Properties | Christianna Williams, Cushman & Wakefield | Adam Williams, Legacy Real Estate Advisors | JD Yearwood, Park Commercial | Daniel Yeboah, Boah Group

2021 ALLIANCE SPONSORS



CHAIRMAN LEVEL



PARTNER LEVEL



CORPORATE ASSOCIATE LEVEL



CONTRIBUTOR LEVEL

Beacon Partners | Coldwell Banker Commercial -MECA | Foundry Commercial
 Insite Properties, LLC | KDC Real Estate Development & Investments
 Park Commercial Real Estate | Piedmont Properties of the Carolinas, Inc. | Prologis
 Savills | The Spectrum Companies | Trinity Partners