



CHARLOTTE REGION | COMMERCIAL BOARD OF REALTORS®

or



COMMERCIAL OF THE BROKERS | CAROLINAS

## Which Membership is Right for You?

Please review the FAQs below to determine which membership category is best for you. Additionally, Sheila Favuzza, our Member Services Associate, is ready for additional questions you might have. Contact Sheila at [sheila@crcbr.org](mailto:sheila@crcbr.org).

### 1.) Are you the BIC for your company?

1. **Yes:** You may join either CRCBR or CBC
2. **No:** Go to the next question.

### 2.) Is your BIC a CRCBR Member?

1. **Yes:** Then, you must also join as a CRCBR Member. BICs that are REALTOR® Members of CRCBR, are bound by an agreement with the National Association of REALTORS® (NAR) that requires all licensees within their company become REALTOR® members as well.
2. **No:** You are only eligible for CBC membership. CBC is also an office membership.

### 3.) Do you hold a Real Estate license?

1. **Yes:** You will join either CRCBR or CBC, based on questions one and two.
2. **No:** You will join as a Corporate Associate member of CRCBR

### 4.) What is the difference between CRCBR and CBC Membership?

1. **CBC:** Members receive local benefits such as the opportunity to join SiteIndex, eligibility for Deal Makers, attend member only events such as Beers with Peers and Breakfast with Brokers, and discounts to attend commercial Continuing Education and networking events such as the Commercial Spotlight, Annual Meeting, Golf Tournament.
2. **CRCBR:** CRCBR is an office membership and membership is required for all licensees under a broker in charge who is a CRCBR member. Benefits include all those provided at the local level (as noted for CBC), as well as, services from the North or South Carolina Association of REALTORS® and NAR ([click here](#) for more information).

### 5.) How can I subscribe to SiteIndex commercial property database and receive the discount rate?

- Both CRCBR and CBC members are eligible for the \$85 per month rate for SiteIndex. *This benefit is not offered to non-members.*

### 6.) Do I still get access to the NC Commercial Forms/Zip Forms if I become a CBC member?

- This benefit is provided through the North Carolina Association of REALTORS® and is **only available to CRCBR members.**

### 7.) What if I am a CCIM, RLI, SIOR, or other designee that requires REALTOR® membership?

- Become an Institute Affiliate for \$105 per year. These fees are paid through your institute, if you chose to be a CBC member. There are no NAR, NCAR or CRCBR benefits in for this category of membership – it just fulfills the requirement of your designation. [Click here](#) for more information on contacting your institute.

### 7.) How do I become eligible for the Deal Makers awards?

- Both CRCBR and CBC members (in good standing) are eligible for the Deal Maker awards. Membership applications can be submitted along with competition applications in early January.

### 8.) Is my CBC membership recognized by Carolina Home or the residential MLS?

- Only membership in CRCBR provides REALTOR® membership. CBC membership does not qualify.

### 9.) How do I switch my membership from CRCBR to CBC?

- A membership application/transfer form is available upon request. Dues billing for 2019 will occur on November 15. REALTOR® benefits will be available through the end of 2018 but terminated on January 1. Coordinate with your BIC to determine which association you would like to be a part of a member firm chooses to change from CBC to REALTOR membership, payment of up to \$195 (local dues) will be credited to the prorated amount.