

CRCBR

CHARLOTTE REGION | COMMERCIAL BOARD OF REALTORS®

2020 ANNUAL REPORT



PRESIDENT'S MESSAGE



CRCBR stays strong while providing key support to the commercial real estate industry in our region. Originally, 2020 looked like another flourishing year, so who would have known we would be in month nine of a pandemic. Thanks to our unwavering member involvement, sponsor support, and volunteers, CRCBR has been able to pivot and address the challenges for our industry.

During 2020, CRCBR:

- Worked with Mecklenburg County to declare commercial real estate an essential business (helping our members get back to working on deals)
- Offered virtual programing such as CRE Chats, Networking Roulette, BIC Connect, online commercial CE, and our upcoming Annual Meeting
- And, in a safe manner, gathered our members for the golf tournament and Commercial Spotlight at Truist Field, and Meet Up Monday's
- Improved and enhanced SiteIndex

Our mission, to promote high professional standards and services to our members and the commercial real estate industry, remains strong. Your leadership stays focused on delivering value and continues to look for ways to improve on our commitment to promote the highest standards in the commercial real estate industry. We are proud to be the voice of commercial real estate for the Charlotte region.

I want to thank our 2020 leadership including the board of directors, committee chairs, sponsors, and all of the volunteers who participated this year. Because of you, we remain a secure and thriving association. Thank you!

CHARLES NEIL, CCIM
 2020 CRCBR PRESIDENT

2020 OFFICERS & DIRECTORS



DIRECTORS

President - Charles Neil, Divaris

President Elect - Marty McLaughlin, Park Commercial Real Estate

Vice President - Kim Kendall, Northwood Office

Secretary - Debbie Weatherby, The Tuttle Company

Treasurer - Brett Gray, Cushman & Wakefield

Immediate Past President - Rob Speir, Colliers International

DIRECTORS-AT-LARGE

Donna Adams

Michelle Buckley

Jimmy Flowers

William Hodges

Zach McLaren

Paula Moss

Colin Reed

Steve Rich

Van Southard

John Sozzi (CA)

Ryan Thompson

Kristy Venning

Marshall Williamson

DESIGNEES

CCIM - Brian Craver, CCIM

SIOR - Matt Greer, CCIM, SIOR

COMMITTEE CHAIRS

Alliance - Matt Treble

Education - Warren Snowden

Grievance - Tom Cochran

Legislative - Paisley Gordon

Membership - Ryan Thompson

Professional Standards - Bob Percival

Programs - Virginia Luther and Stephanie Spivey

A LOOK BACK AT 2020



1,020+ CRCBR Members



REALTOR® = CBC = RE-Source = CA = Public Service =



with 300+ attendees



450+ Attendees

at 6 in-person events & 13 virtual



38 Alliance Sponsors

Supporting CRCBR's mission in 2020



6,684

active listings on SiteIndex



32,896

property records on SiteIndex



\$10,000+

raised for RPAC & CRE-PAC by **172 contributors**



helping to deem CRE an essential business!

THANK YOU VOLUNTEERS & PARTNERS



Donna Adams, Adams Commercial Real Estate Services /
 Kranthi Aella, Galaxy Real Estate LLC / Megan Bailey /
 Meredith Ball, Foundry Commercial / Ben Bivens,
 MedSouth Healthcare Properties / Conor Brennan, JLL /
 Lee Ann Brown, Cole / Commercial Real Estate Advisors /
 Michelle Buckley, Buckley Commercial Real Estate LLC / Roger Cobb, Selwyn Property Group,
 Inc. / Tom Cochran, Easlan Capital of Charlotte / Steven Collazo, Legacy Real Estate Advisors
 / Doug Core, Coldwell Banker Commercial-MECA / Katie Corrie, Insite Properties / Brian
 Craver, Foundry Commercial / Jay Datta, RealPage, Inc. / Harris Doulaveris, Veris Properties
 / Charlie Eadie, Berkeley Research Group / Mariel Ellerbe, Land Advisors Organization /
 Jimmy Flowers, Flowers Capital Holdings / Pete Frandano, Coldwell Banker Commercial-
 MECA / Scott Fuller, Legacy Real Estate Advisors / Rusty Gibbs, The Nichols Company /
 Paisley Gordon, CPG Real Estate Inc. / Brett Gray, Cushman & Wakefield / Matt Greer, JLL /
 Scott Hensley, Piedmont Properties of the Carolinas / William Hodges, New Forum, Inc. /
 Ross Howard, JLL / Maddy Howey, Trinity Partners / Blake Inman, Blanq Real Estate / Kim
 Kendall, Northwood Office / Chandler Knox, Colliers International / Andy Kosse, Civil &
 Environmental Consultants, Inc / Virginia Luther, Spectrum / Alex Mann, JLL / Britten
 Matthews, JLL / John McCorkle, RE/Max Commercial Realty / Zach McLaren, Cushman &
 Wakefield / Marty McLaughlin, Park Commercial Real Estate / Joe Meyer, Interior Architects
 / Grant Miller, Colliers International / Paula Moss, CBRE / Rob Nanfelt, REBIC / Thomas
 Nealon, Northwood Office / Charles Neil, Divaris Real Estate / Thomas O'Brien, Savills /
 Bailey Patrick, Jr., MPV Properties / Bob Percival, SVN | Percival Partners / Tom Phillips,
 Ranger Construction / Rob Pressley, Coldwell Banker Commercial-MECA / Colin Reed, Savills
 / Steve Rich, Colliers International / Robert Settle, Commercial Carolina / Larry Shaheen,
 North Carolina Revaluation / Erin Shaw, Beacon Partners / Zach Simpson, Avison Young /
 Warren Snowdon, Foundry Commercial / Van Southard, Heritage Ventures, Inc. / John Sozzi,
 First Bank / Rob Speir, Colliers International / Stephanie Spivey, CBRE / Tiffany Stowers,
 Compass Management, LLC / Ryan Thompson, Childress Klein / Matt Treble, Cushman &
 Wakefield / Mike Tulini, Encompass Building Group / Kristy Venning, Beacon Partners /
 Elizabeth Walker, Selwyn Property Group, Inc. / Dan Warrick, SynTerra / Piers Wates,
 Cushman Wakefield / Debbie Weatherby, The Tuttle Company / Donna Whinnery, Gustafson
 Partners / Christianna Williamson, Cushman & Wakefield / Marshall Williamson, Lincoln
 Harris / Daniel Yeboah, Boah Group

